

## **Job Description Resupply Regional Market Manager-Southeast**

### **About H+K**

H+K International is an award winning global supplier of kitchen equipment and related smallwares for the commercial Quick Service Restaurant industry. With a long-established reputation for industry innovation, quality products and exceptional customer service, H+K delivers flexible value-added equipment solutions to major customers around the world. We are evolving our business and experiencing exciting growth. To support our strategic plans, we are looking to add a valued resource in the Southeastern states.

### **Summary**

The Resupply Regional Market Manager is the primary contact between H+K International and key customer partners such as McDonald's. They are responsible for delivering exceptional customer service and growth along their Southeastern territory. With structured training and utilizing a world class toolset you will be working with the best professionals in the industry and helping to deliver solutions to customers such as McDonald's Owner / Operators and franchisees. Supporting regional or national initiatives, equipment selection, and some construction management are key functions of this position.

### **Education, Experience, and Knowledge Requirements**

A bachelor's degree in management/marketing direct sales support of QSR chains such as McDonald's is preferred. Being highly organized, detail oriented and committed to their customers are all expected traits that will help this individual be successful in the RSM role. Prior working experience with McDonald's restaurant operations, kitchen equipment or project management would be extremely helpful in this role.

Work location would be from a home-based office located preferably in the Atlanta Georgia or Orlando Florida area. Expected overnight travel to be approximately 60%. Would report to our US Senior Sales Manager out of our Dallas offices.

H+K International offers a competitive benefits package including a comprehensive medical plan that includes short/long term disability, flexible spending account, life insurance, 401k (with 100% match up to 5%), tuition reimbursement, free online training courses and a business casual dress environment.